

Financial Policies

TERMS AND CONDITIONS

Account Balances:

- **Accounts must be paid off prior to the next flight**
- 2% per month interest will be charged on any account which exceeds \$400.00 at end of the month following the month in which the charge was incurred
- ** Accounts must be paid off in full prior to student receiving either a letter of recommendation for flight test or issuance of temporary license privileges
- Management reserves the right to cease rental/student flying due to account issues

Free Flight Hours:

**** NO Redeemable Cash Value, Applies only to Cessna 152/172**

- One free 20-minute solo flight for every \$1,000 deposit (pre-tax rate)
- Account balance: The student/renter must not have monies owing to Winnipeg Aviation prior to deposit
- Does not apply to seaplane, dual instruction or multi-engine aircraft
- *Surcharges (fuel and insurance) are not included in the free offer
- Values will be downgraded after 12 months to offset the current rental price increase. **Credits expire 24 months from the original date of payment**
- Offer does not apply to international students

No Show Charge:

- Winnipeg Aviation reserves the right to charge students for missing a lesson that was not cancelled at least 24 hrs. prior to the lesson
- Charges will be based on the full dual rate of the aircraft
- If a student is absent (or late cancels without proper advanced notice) for more than 4 flights per month, there will be a flat fee of \$350.00 for each missed lesson thereafter

Ground-school Discount:

- Classes re-taken within 6 months of 1st completion: 75% off
- 6-12 months: ½ price
- 12+ months: full price
- Attending Current Ground School Session for an individual evening(only for previous attendees): \$20.00 per class.

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Recency Requirements:

- All pilots must meet the recency requirements as set out in CARs
- All pilots must have flown Winnipeg Aviation aircraft (type to be rented) within the last 60 days; otherwise, dual checkout is required. This is an insurance requirement and cannot be waived

Dry Rate Rental:

Pilots may rent aircraft exclusive of fuel costs i.e. “Dry”

- Dry rate available only for trips where airtimes will exceed usable fuel
- Advise staff prior to departure that you wish to be charged the dry rate
- Pilot is responsible for paying own fuel charges while away
- Pilot will be charged for refueling upon return to CYAV to the same amount of fuel that was on-board at time of initial departure

Wet Rate Fuel Surcharge:

- Pilots choosing to rent aircraft at the “wet” rate while on cross-country flights will be required to pay the difference in fuel rates between Winnipeg Aviation’s current fuel cost and the retail rate of the vendor from whom they purchased the fuel. These rates do fluctuate, therefore the renting pilot should check price differences prior to departure if they plan to use the wet rental rate

Landing/Parking/Service Fees:

- Licensed pilots are responsible for paying all fees incurred while away from CYAV
- If Winnipeg Aviation is billed for any fees, the renter pilot will be billed for all expenses plus a \$10.00 administration fee.

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Pilot Damage Accountability:

- Only passenger seats and third parties are insured for liability
- Pilot in command will be held financially accountable for damage caused by pilot error, misuse or abuse
- Pilot in command will, based on Winnipeg Aviation management's decision, be responsible for the total cost of repairs for damaging the aircraft and any third-party claims. In addition, should the aircraft be beyond economical repair and an insurance claim needs to be filed, the pilot in command will pay for the insurance deductible and also pay for Winnipeg Aviation's "loss of claim" insurance discount and any additional increase in annual insurance premiums caused by the renting pilots accident; as advised by the insurance company for the period in question
- Winnipeg Aviation may, at its discretion, may invoice the pilot in command for lost revenue due to downtime while being repaired.

Failure to Close a Flight Plan:

- A call out fee of **\$300.00** will be imposed on any pilot for not closing their flight plan which results in the initiation of a search by any federal government agency and the disturbance caused to Winnipeg Aviation staff that were requested to aid in the search by whatever means
- Note: Failure to close a flight plan is a violation of the CARs and may result in further sanctions imposed by Transport Canada. In addition, the pilot may be billed by the Dept. of National Defense for utilization of their resources and assets if a search was caused by a false alarm

Refunds: Service Fee:

- Winnipeg Aviation reserves the right to charge a service fee of \$25.00 plus 5% of funds on account to students/customers for withdrawal of unused funds in their account
- After every 6 months of dormancy, the customer account will be charged an admin fee of \$15.00 plus 5% of funds on account
- There are no refunds for books, supplies or Ground School registration
- Dormant accounts (no activity between 6 mos. and 12 mos.): Student is entitled to receive 50% of funds on account. The remaining balance must be flown off. Funds are not transferable to other customers
- 12+ months after deposit: NO REFUNDS - CUSTOMER MUST FLY OFF ANY BALANCE. Funds are not transferable and will be moved to Winnipeg Aviation's general accounting ledger and the students account will be closed.
- Exception: International students – refer to the signed International Student Financial Agreement

Guardian or Student/Renter Initials: _____

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Automatic Credit/Debit Card Payment and Use of Credit Cards:

- Winnipeg Aviation reserves the right to automatically charge the student's/customer's credit/debit card, any outstanding account balance that have been in arrears for the past 30 days. **Use of credit cards for purchases other than fuel will incur a 2% user fee**

NOTE: These rules and agreements may be amended at any time without notice. It is the students' responsibility to ensure that they have the most current amendment.

My signature below confirms that I have read and understand the above terms and conditions.

Student/Renter: _____
Print Signature

(To be co-signed by parent/guardian if student/renter is under the age of 18 years)

Parent/Guardian: _____
Print Signature

Date Signed: _____

Winnipeg Aviation (2003) Ltd August 01, 2025