



## Financial Policies

### Account Balances:

- **Accounts must be paid off prior to next flight**
- 2% per month interest will be charged on any account which exceeds \$400.00 at end of the month following the month in which the charge was incurred
- \*\* Accounts must be paid off in full prior to student receiving either letter of recommendation for flight test or issuance of temporary license privileges
- Management reserves the right to cease rental/student flying due to account issues

### Free Flight Hours:

#### **\*\* NO Redeemable Cash Value, Applies only to Cessna 152/172 & Piper Cherokee**

- One free 20-minute solo flight for every \$1,000 deposit (pre-Tax rate)
- Account balance: The student/renter must not have monies owing to Winnipeg Aviation prior to deposit
- Does not apply to seaplane, dual instruction or multi-engine aircraft
- \*Surcharges (fuel and insurance) are not included in the free offer
- Values will be downgraded after 12 months to offset current rental price increase. Credits expire after 24 months from original date of payment

### No Show Charge:

- Winnipeg Aviation reserves the right to charge students for missing a lesson that was not cancelled at least 24 hrs. prior to the lesson
- Charges will be based on the full dual rate of the aircraft
- If a student is absent (without proper advanced notice) for more than 5 flights per month, there will be a flat fee of \$350.00 for each missed lesson thereafter

### Ground-school Discount:

- Classes re-taken within 6 months of 1st completion: 75% off
- 6-12 months: ½ price
- 12+ months: full price

### Recency Requirements:

- All pilots must meet the recency requirements as set out in CARs
- All pilots must have flown Winnipeg Aviation aircraft (type to be rented) within the last 60 days; otherwise dual checkout is required. This is an insurance requirement and cannot be waived

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### Dry Rate Rental:

#### **Pilots may rent aircraft exclusive of fuel costs i.e. “Dry”**

- Advise staff prior to departure that you wish to be charged the dry rate
- Pilot is responsible for paying own fuel charges while away
- Pilot will be charged for refueling upon return to CYAV to the same amount of fuel that was on-board at time of initial departure
- Dry rate does not apply to float plane
- Dry rate available only for trips where air times will exceed usable fuel

### Wet Rate Fuel Surcharge:

- Pilots choosing to rent aircraft at the “wet” rate while on cross-country flights will be required to pay the difference in fuel rates between Winnipeg Aviation’s current fuel cost and the retail rate of the vendor from whom they purchased the fuel. These rates do fluctuate, therefore the renting pilot should check price differences prior to departure if they plan to use the wet rental rate

### Landing/Parking/Service Fees:

- Licensed pilots are responsible for paying all fees incurred while away from CYAV
- If Winnipeg Aviation is billed for any fees, the renter pilot will be billed for all expenses plus a \$5.00 administration fee.

### Pilot Damage Accountability:

- Only passenger seats are insured for liability
- Pilot in command will be held financially accountable for damages caused by pilot error, misuse or abuse
- Pilot will, at a minimum, be responsible for the insurance deductible and will pay for Winnipeg Aviation’s loss of “accident free” insurance discount; as set out by the insurance company for the period in question

### Failure to Close a Flight Plan:

- A call out fee of **\$300.00** will be imposed on any pilot for not closing their flight plan which results in the initiation of a search by any federal government agency and the disturbance of Winnipeg Aviation staff that were requested to aid in the search by whatever means
- Note: Failure to close a flight plan is a violation of the CARs and may result in further sanctions imposed by Transport Canada. In addition, the pilot may be billed by the Dept. of National Defence for utilization of their resources and assets if a search was caused by a false alarm



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Refunds: Service Fee:

- Winnipeg Aviation reserves the right to charge a service fee of \$15.00 plus 5% of funds on account to students/customers for withdrawal of unused funds in their account
- After every 6 months of dormancy, the customer account will be charged an admin fee of \$15.00 plus 5% of funds on account
- There are no refunds for books, supplies or Ground School registration
- Dormant accounts (no activity between 6 mos. and 12 mos.): Student is entitled to receive 50% of funds on account. The remaining balance must be flown off. Funds are not transferrable to other customers
- 12+ months after deposit: NO REFUNDS - CUSTOMER MUST FLY OFF ANY BALANCE. Funds are not transferrable.
- Exception: International students – refer to the signed International Student Financial Agreement

Automatic Credit/Debit Card Payment and Use of Credit Cards:

- Winnipeg Aviation reserves the right to automatically charge to the student's/customer's credit/debit card, any outstanding account balance that have been in arrears past 30 days. **Use of credit cards for purchases other than fuel will incur a 2% user fee**

**NOTE: These rules and agreements may be amended at any time without notice. It is the student's responsibility to ensure that they have the most current amendment.**

Student/Renter: \_\_\_\_\_  
Print Signature

Date Signed: \_\_\_\_\_

(To be co-signed by parent/guardian if applicant is under 18)

Parent/Guardian: \_\_\_\_\_  
Print Signature

Winnipeg Aviation (2003) Ltd 15 July 2024